

TRANSFORM YOUR LEADERS WITHOUT EVER LEAVING YOUR WORKPLACE

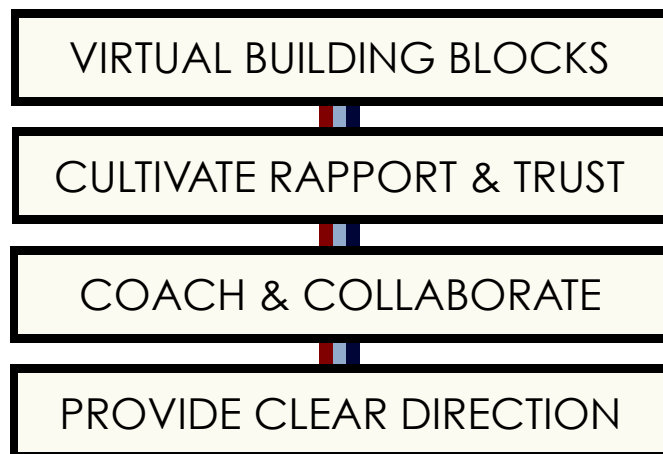


WHAT IT IS

It wasn't that long ago - in the memory of most workers today - that people "went" to work. The workplace was actually a "place," and people went there to earn a living. A change has taken place that has fundamentally altered the way work gets done. Being successful in the virtual world - being a good distance leader and employee - requires different mindsets and skills.

HOW IT WORKS

The experience includes four webinars spaced out every few weeks to ensure that you have time to take action. Each 90-minute webinar is a fast-paced and highly interactive virtual experience that replicates a live classroom setting. These virtual workshops are packed with breakout sessions, polling questions and interactive discussions using whiteboards.



OUTCOMES TO EXPECT

- **Acquire** new capabilities to enhance virtual team performance and leadership.
- **Improve** relationships and results.
- **Overcome** challenges unique to the virtual environment.
- **Use** common language and tools for success in the virtual workplace.



NUTS & BOLTS



WEBINAR ONE: VIRTUAL BUILDING BLOCKS

This session is for both leaders/managers and their staff. It focuses on the foundational aspects of working in a virtual world.

Topics include:

- How do I work in a virtual world?
- How do I own this responsibility?
- How do I set myself up for success - both individually and as a team?
- How does this work for my team, my leader, and myself?



WEBINAR TWO: CULTIVATE RAPPORT & TRUST

This session is for leaders only. It focuses on how to cultivate trust and rapport with each individual and across the team.

Topics include:

- Create ground rules that cultivate trust and lessen conflict
- Proactively engage team members in conversations about trust
- Communicate effectively in a virtual environment with the use of powerful questions



WEBINAR THREE: COACH & COLLABORATE

This session is for leaders only. It focuses on how to coach and collaborate with each individual and across the team.

Topics include:

- Learn and practice various ways to solicit and provide feedback in virtual settings
- Balance conflict while building unity, inclusion and ownership
- Drive collaboration to ensure best ideas are voiced, heard and acted upon



WEBINAR FOUR: PROVIDE CLEAR DIRECTION

This session is for leaders only. It focuses on how to provide clear direction, as well as giving leaders a chance to discuss and share ideas to overcome challenges.

Topics include:

- Connecting people to purpose
- Define processes that work in the virtual world
- Share and solve problems with unique challenges
- Devise plan to stay connected to sustain momentum and growth



OUR CLIENTS SAY...

This program was well done - I've seen benefits in working with my team. I've developed better ways to build their trust and rapport while maintaining expectations.

- Leading in a Virtual World Participant

It is nice to collaborate with other leaders and see what was working for them and some of the challenges they face.

- Leading in a Virtual World Participant

100 % of Leading in a Virtual World participants say that the program helped improve their team's performance and gave them practical tools to use in the future.

- Survey Data



We were founded on the success story of USS Benfold, an Aegis Class Destroyer, as chronicled in Captain Abrashoff's best selling business book, *It's Your Ship*.

We are here to help you protect your most powerful asset – your people.

